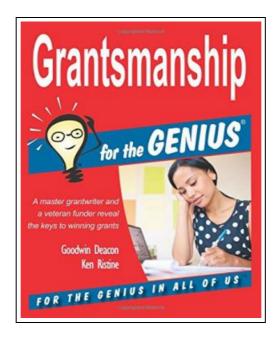
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For the GENIUS Press. Paperback. Condition: New. 348 pages. Dimensions: 9.2in. x 7.5in. x 0.8in.Goodwin Deacon, a master grantwriter, and Ken Ristine, a senior program officer with decades of experience, have teamed up to take us into the mind of the grantmaker and provide a step-by-step guide to crafting a proposal that is simply irresistible. Grantsmanship for the GENIUS gives us an insiders perspective that will quickly put us miles ahead of the game. Deacon and Ristine make it clear that its not enough to write a grant proposal. They emphasize that we must understand how the funder will perceive it. They have woven into this books fabric a 360-degree view of grantsmanship we wont find anywhere else. Besides being veterans in the grantsmanship field, the authors are experienced teachers of the subject. Tapping into their years of classroom experience, mentoring to their professional peers, and consulting for innumerable nonprofit organizations, they have mastered the fun, conversational style common to all For the GENIUS books. In other words, they know how to explain even murky concepts so they are easily grasped. They provide plenty of examples and tips throughout and even have a bit of fun with their Pure Genius! and other sidebars. Becoming a skilled and accomplished grant professional takes years of experience. But lets face itin the real world, we dont have years to gain competency. We have to get started quickly, and we have to get started on the right foot. Even so, as we grow in experience we also need an authoritative guide to help us broaden and deepen our skills and to fill in the inevitable gaps. Therein lies another remarkable contribution of Grantsmanship for the GENIUS: The authors have organized this book to give us both a quick start and a full treatment of...



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