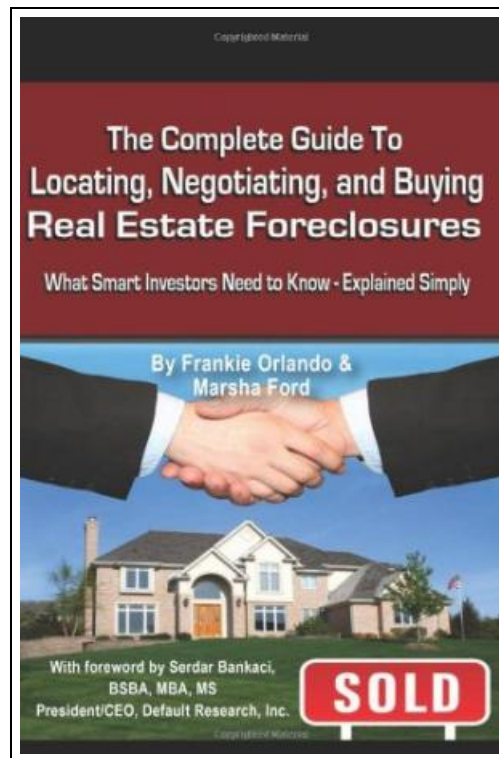


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(Mitchell Kuhn III)*

THE COMPLETE GUIDE TO LOCATING, NEGOTIATING, AND BUYING REAL ESTATE FORECLOSURES: WHAT SMART INVESTORS NEED TO KNOW - EXPLAINED SIMPLY



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Atlantic Publishing Group Inc., 2008. Book Condition: New. Brand New, Unread Copy in Perfect Condition. A+ Customer Service! Summary: In every hour of each day, savvy real estate investors are accumulating vast fortunes buying foreclosed homes at bank foreclosures, pre-foreclosures, and foreclosure auctions. There is an estimated 1 million plus homes in some stage of foreclosure annually. Armed with the right knowledge and tactics, opportunities for buying low-cost real estate foreclosures are plentiful. There are a lot of things you need to know before you get started. You need to understand how the foreclosure process works, what the borrower is going through, and the lenders role. This book will teach you everything you need to know to locate and purchase real estate bargains from banks, public auctions, and other sources. Whether you are a first-time homeowner or an experienced property investor, this is a tremendous guide for buying pre-foreclosed homes in any market. You will learn the simple formula (developed from real-life experience) that can build massive wealth through real estate foreclosures. You will learn how to: negotiate with homeowners in distress, prepare contracts and paperwork, determine the true market value of the property, creative techniques to finance properties, learn how to flip the property, locate one-of-a-kind properties, negotiate with sellers, research, auctions, estimate repair costs, eliminate, obtain REO, use online resources, look up owners contact information, communicate with property owners, write ads, how to receive pre-foreclosure information, options, and more. The Complete Guide to Locating, Negotiating, and Buying Real Estate Foreclosures: What Smart Investors Need to Know is the resource for novices and pros alike; it will guide you through every step of the process including finding properties, negotiating, and closing on your first deal. This book gives you the proven strategies, innovative ideas, and case studies from experts...



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