



## Doing the MA Deal: A Quick Access Field Manual Guide (Paperback)

By Michael P Gendron

Company Cues, United States, 2016. Paperback. Condition: New. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This guide is written primarily for the first time business buyer, but can also be used as a checklist for the experienced MA professional. This field manual and guide will take the business leader and his team of experts through the Mergers Acquisitions operations process from Due Diligence to completed integration or transition. Many books describe how to value acquisitions, and how to negotiate a fair price. This book describes the entire systematic process to fully execute the transaction - from Due Diligence review through completed integration. Throughout the text, action steps are highlighted using underlined italic text to simplify the guide's use. The numbering convention used throughout the guide - for example 2.3.2 - Executive Advocates - could be used as a basis for work paper or filing purposes. This manual outlines the timing, a description of the personnel requirements, and actual activities necessary to complete a successful merger. Example analyses and forms will serve as a guideline to the MA teams. Every MA transaction is different. The templates included are thought provoking guides to consider rather than forms that...



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