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Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.ABOUT THE AUTHOR Keri Komark has dedicated over twenty years to the sales industry as a business owner and sales trainer. She has written a revolutionary new sales approach to sales training entitled You Can Get Great Sales Results Selling Anything To Anyone . Her simple, easy-to-follow sales system is designed to get great sales results in any sales profession which includes: Retail Sales, Commission Sales, and Business Owner Sales. She personally developed the 3 Step Sales Method: Ask, Recommend, Close Sale. This unique 3 Step Sales Method provides an effective step-by-step procedure to increase sales. Progressive businesses who have used her tried and proven sales methods have realized substantial increases in both retail product and service sales. The premise behind her unique sales system is that the system can teach any salesperson in any sales profession how to sell anything to anyone and get great sales results! Her sales system offers a 128-page Great Sales Results Manual, 15-Basic Sales Methods, 17-Advanced Sales Methods, 55-Conversation Aids, and 120-Questions Self-Evaluation Quiz. An Income Comparison s Chart is also offered proving her sales system can potentially double even triple income revenues. Her sales system s Conversation Aids will literally give you the words you need to sell to your prospective customers. The ultimate objective of her system is to develop, you, the conscientious salesperson, to your maximum sales skill level! Dedicated To my husband and family and to all the business owners and students who attended my sales training classes and inspired me to write this book which has allowed me to give back to the sales industry, I dedicate this book. SALES. . . IT S ALL ABOUT RESULTS! A Letter From The...

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