



## **Understanding Foreign Policy Decision Making**

By Alex Mintz

Cambridge University Press. Paperback. Book Condition: New. Paperback. 224 pages. Dimensions: 9.2in. x 6.1in. x 0.6in. Understanding Foreign Policy Decision Making presents a decision making approach to foreign policy analysis. This approach focuses on the decision process, dynamics, and outcome, highlighting the role of psychological factors in foreign policy decision making. The book includes a wealth of extended real-world case studies and examples that are woven into the text. The cases and examples, which are written in an accessible style, include decisions made by leaders of the United States, Israel, New Zealand, Cuba, Iceland, United Kingdom, and others. In addition to coverage of the rational model of decision making, levels of analysis of foreign policy decision making, and types of decisions, the book includes extensive material on alternatives to the rational choice model, the marketing and framing of decisions, cognitive biases and errors, and domestic, cultural, and international influences on decision making in international affairs. Existing textbooks do not present such an approach to foreign policy decision making, international relations, American foreign policy, and comparative foreign policy. This item ships from multiple locations. Your book may arrive from Roseburg, OR, La Vergne, TN. Paperback.



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