



The Law Firm Revolution (Paperback)

By Clelia Pergola

BookBaby, 2017. Paperback. Condition: New. Language: English . Brand New Book. If you re reading this book, you are no doubt a lawyer, someone managing a firm or looking to make a difference in the firm where you work. As part of this noble club of very bright, very talented professionals, your work is governed by tremendous rules, regulations, compliance standards and ethical requirements. Combine that with your commitment to your clients in matters, often life-changing. It s fair to say, your on-the-job responsibilities are many. Honoring all those masters can be challenging. First, you must serve your clients. It is, no doubt, a large part of your mission is to serve your clients with the thoroughness and professionalism that leads to positive outcomes. Sometimes a resolution doesn t turn out to be what you and your client set out to accomplish. But even then, if you ve managed the case with care and treated the client responsively and respectfully, it is likely the client will come away recognizing that he s experienced superior service. Second, you must serve the Law. You are bound to certain standards--both practices that have been legislated and others that are tied to honoring rules...



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