



## The Ultimate Guide to Inflating Your Tradeshow Profits; How to Increase Branding, Recognition, Visibility, Customer Loyalty Attract More Attention with Balloons! (Paperback)

By Sandi Masori

Createspace, United States, 2012. Paperback. Condition: New. Language: English. Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*. The Ultimate Guide to Inflating Your Tradeshow Profits, How to Increase Branding, Recognition, Visibility, Customer Loyalty Attract More Attention With Balloons! is a book for business owners, sales people and anyone else who exhibits or host tradeshows. Author Sandi Masori is unusual in that not only is she a master balloon artist, she is also a certified marketing technologist. In this book, Sandi teaches you how to hire the right balloon company, why balloons can help you get a better ROI (return on investment) from your tradeshow investment, what type of balloons and designs to use for various purposes (for example, when should you use arches, columns or custom sculptures) and even some do-it-yourself tips, tricks, techniques and recipes. Besides discussing the various balloon options, this book provides marketing ideas so you can get the most out of your booth by integrating digital opt-in systems and social media. Most people think of balloons as something fun for birthday parties. That s true. They are also as an essential tool in your marketing arsenal. Here s what Balloon Artist Joette Giardina of Party People...



## Reviews

I actually started looking over this publication. It really is rally interesting throgh studying period. Once you begin to read the book, it is extremely difficult to leave it before concluding.

-- Dana Hintz

Good electronic book and valuable one. It really is basic but unexpected situations in the 50 percent in the pdf. You wont really feel monotony at at any moment of your time (that's what catalogues are for concerning when you ask me).

-- Elisa Reinger