



Engage Your Clients

By William A Howatt

Way with Words, United States, 2011. Paperback. Book Condition: New. 234 x 156 mm. Language: English . Brand New Book ***** Print on Demand *****.The Howatt HR Success Trail For an organization to successfully climb to the summit of success (productivity and profitability) it must have a clear vision and plan. There are no shortcuts and the organization s ultimate success will require an engaged workforce. Each of the flags in the Success Trail graphic represents an important people-driven step in this journey. Designing a productive and safe culture. Strategically aligning people and business. Defining and developing leadership skills. Management models to increase organizational effectiveness. Programs to select and hire the right employee the first time. Knowledge transfer programs to retain organizational intelligence. Structured mentoring for on-boarding, loyalty, and growth. Retention and recognition. Career development and succession planning. This book focuses on Milestone 3 - leadership skills for thinking and selling a point of view.



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