



How to Be a Successful Developer

By Ralph Pisani, Robert Pisani

Open Road Media, United States, 2014. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.In today s world of investment hype and unpredictable stock market fluctuations, there is still one asset you can count on: land. Ralph Pisani and Robert Pisani were both adjunct faculty members of the Wharton School of Business, where they taught real estate development. Now, with this easy to understand and informative guide, anyone can begin to invest in the development of valuable real estate. How to Be a Successful Developer is a complete sourcebook for all your questions about how to succeed in land development, from the factors you should consider when looking at properties, to financing, zoning procedures, and much more all in clear concise terms which anyone can understand.



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