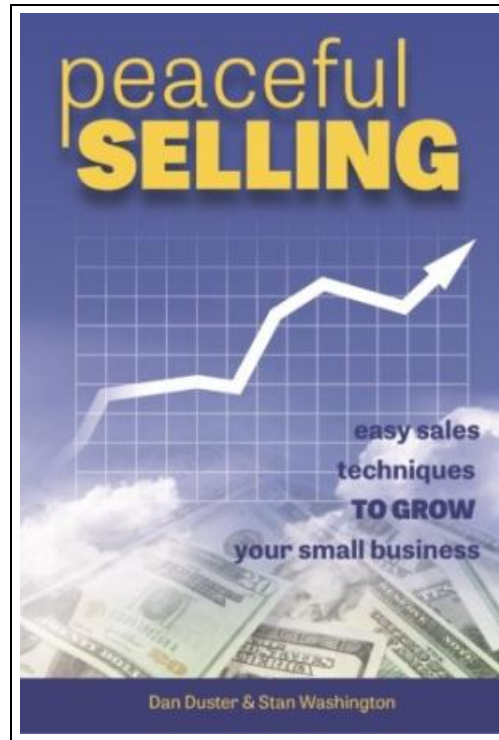


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Reviews

It is one of the best publications. It really is really intriguing through reading through period of time. You will not feel monotony at anytime of your own time (that's what catalogs are for relating to in the event you request me).

(Dr. Pat Hegmann)

PEACEFUL SELLING: EASY SALES TECHNIQUES TO GROW YOUR SMALL BUSINESS



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Honor Services Inc, United States, 2015. Paperback. Book Condition: New. 229 x 155 mm. Language: English . Brand New Book ***** Print on Demand *****.When you say, Buy, buy, buy to your customers, they are thinking, Bye, bye, bye to you and the sale. In *Peaceful Selling: Easy Sales Techniques to Grow Your Small Business*, we challenge the belief that selling must be out of your comfort zone. Peaceful Selling means selling your way. After seeing thousands of entrepreneurs struggle, we developed methods and quality resources to help break down that anxiety and turn it into positive energy to make the sale. This book will teach you how to: Sell within your personality and leverage the proper techniques to actually close the deal. Approach any sales situation with confidence and enthusiasm. Challenge your clients thinking and make a positive impact on their business and their lives. Get ready for sales success with less stress. Get ready for Peaceful Selling! Dan Duster, is more than a salesperson. He sits on numerous boards, conducts training for personal development and goal achievement, and he still holds one of the largest picnics on the lakefront of Chicago for his high school, college friends, and colleagues. He loves people. One of his favorite hobbies is playing bid whist, where he welcomes any and everyone to challenge him. Dan has worked for some of the nation s Fortune 100 companies and received the best sales training anyone could ever have He combined his passion for sales with the skills of training and became one of the most decorated salespeople in his area. In 1999, Dan felt the need to formally begin helping people get over the fear of selling. Stan Washington, a McDonald s executive turned entrepreneur is founder and president of Honor Services Office, software...



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