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Reviews



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Createspace Independent Publishing Platform, 2017. Paperback. Condition: New. Language: French . Brand New Book ***** Print on Demand *****.Comment faire approuver ses idees ? Apprenez a transformer vos idees en propositions claires et convaincantes. A l'issue de ce guide, vous saurez definir, tester et communiquer une idee de facon a emporter l'adhesion de tous. Vous avez des idees, mais qui ne sont jamais approuvees ? Les analyses vous paralysent. Quels que soient les arguments que vous avancez, vos interlocuteurs refusent toujours vos idees. Bonne nouvelle ! Il existe une methode simple pour enfin les faire approuver. Je m'appelle Monique Descoteaux, et j'enseigne cette approche aux cadres depuis plus de dix ans. La methode de pensee structuree vous aidera a faire approuver vos idees en toute efficacite. Je vais vous apprendre a definir la question, faire une recommandation claire et convaincante, structurer vos arguments, obtenir un soutien et etayer votre dossier avec une analyse adequate. Faire approuver ses idees n'est pas aussi difficile qu'il y paraît. Le processus de pensee structuree comprend une serie d'etapes claires et simples concue pour qu'on vous dise oui .

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