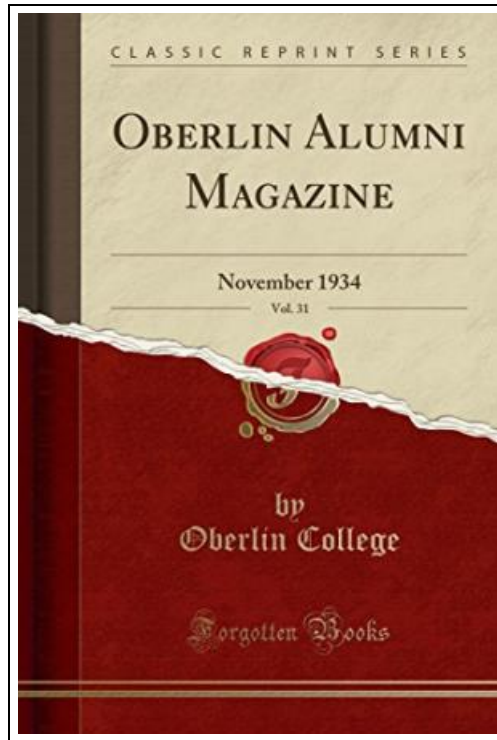


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Forgotten Books, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****. Excerpt from Oberlin Alumni Magazine, Vol. 31: November 1934 As I think you will agree, you do not belong in that category. Primarily, you are a practical person, by which I mean that your chief concerns in life will be machines, men, sales quotas, and the like. In all probability your life will be spent in a work-a-day world, never far from the rattle and thump of commerce. During vacations, you have worked in a machine shop, you have sold goods over the counter, you have even had some experience in the accounting department of a shoe factory. You have felt the bite of a tool in your hand as you stood at a lathe, and you know the satisfaction that craftsmanship can bring. You know, too, the kind Of men who work behind the machines. Real men, most of them - rough shod, out - spoken, hard working fellows with plenty of common sense. You know something of the pressure for sales, and a few of the rules of economic warfare as it is practiced in the United States. You have found out that it is a kind of grim game, with money for chips, and you like it. You will not easily escape the fascination of tangible things. Despite your being primarily a practical person, we cannot let it go at that. If you were content to let your thinking stop at the factory gates, you would romp mer rily Off to business school or the brass works and let your mind alone. From those discussions we had last spring, I know that you have an intense curiosity about the almost in credible here and now. What has gone before -...



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