



Fire Up Your Sales Figures: How to Win More Customers and Influence Them to Buy from You (Paperback)

By Fancis Okumu

Createspace Independent Publishing Platform, United States, 2015. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Being successful at selling is purely mastering how to effectively match the needs of clients with the benefits of the products. And in order to be a master in this, effective salesmanship requires following of very specific principles; which should not only help you attract more clients, but should equally assist you influence the clients to continually buy from you. If you can talk, then you can sell. It doesn't matter where you are or what you do. Inside this book, you are going to learn about 13 Powerful And Invaluable Principles which will effectively, help you to quickly, easily, and smoothly win many customers and influence them to buy from you. And further in the book, you have A SPECIAL BONUS to deeply understand: The four types of clients you must meet in every market. Reasons why customers may not buy your products/services. Top most reasons why customers buy what they buy Taking your time to go through this material is an investment you will never regret to have taken.



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An exceptional book as well as the font used was exciting to read. It is actually rally intriguing through reading time. You will not sense monotony at anytime of the time (that's what catalogues are for about when you ask me).
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