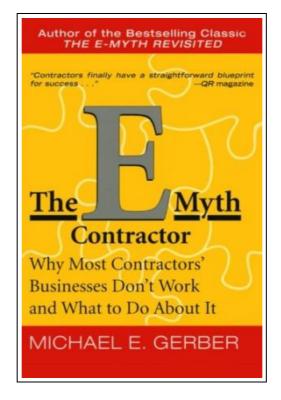
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HarperCollins Publishers Inc, United States, 2003. Paperback. Condition: New. Reprint. Language: English. Brand New Book. With The E-Myth Contractor, Michael E. Gerber launches a series of books that apply the E-Myth to specific types of small businesses. The first is aimed at contractors. This book reveals a radical new mind-set that will free contractors from the tyranny of an unprofitable, unproductive routine. With specific tips on topics as crucial as planning, money and personnel management, The E-Myth Contractor teaches readers how to: Implement the ingenious turnkey system of management-a means of creating a business prototype that reflects the business owner s unique set of talents and replicating and distributing them among employees and customers. Recognise and manage the four forms of money-income, profit, flow and equity. Harness the power of change to expand the company. The book also provides help on a larger level, leading readers towards becoming business visionaries by relinquishing tactical work and embracing strategic work, by letting go to gain control. Once put into action, Gerber s revolutionary ideas promise not only to help contractors build successful businesses, but successful lives as well.



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