



Hiring Greatness: How to Recruit Your Dream Team and Crush the Competition (Hardback)

By David E. Perry, Mark J. Haluska

John Wiley Sons Inc, United States, 2016. Hardback. Condition: New. Language: English . Brand New Book. The Unprecedented Tell-All Guide Through the Intricacies of Executive Recruitment The single greatest opportunity that an organization has to improve both performance and culture in one stroke lies in the hiring of a new executive the right executive. The fresh thinking of a skilled leader has the potential to unleash innovation, empower employees, and generate wealth for the company. Similarly, a bad hire may mortally wound the organization and cause ripple effects throughout the entire economy. Hiring Greatness contains valuable insider strategies and tactics previously only known to a handful of America s wealthiest, elite head-hunters to attract, recruit, and retain star executives. Authors David E. Perry and Mark J. Haluska have completed more than 1800 search projects across five continents, maintaining a 99.97 success rate, and negotiating more than \$380 million in salaries. Like magicians unveiling the hidden tricks of the trade, Perry and Haluska reveal: How to systematically secure and retain the perfect talent for your companyHow to keep recruiters from poaching your star executives (a good hire is relatively meaningless if they leave the company)Twenty-three questions you must ask a potential...



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