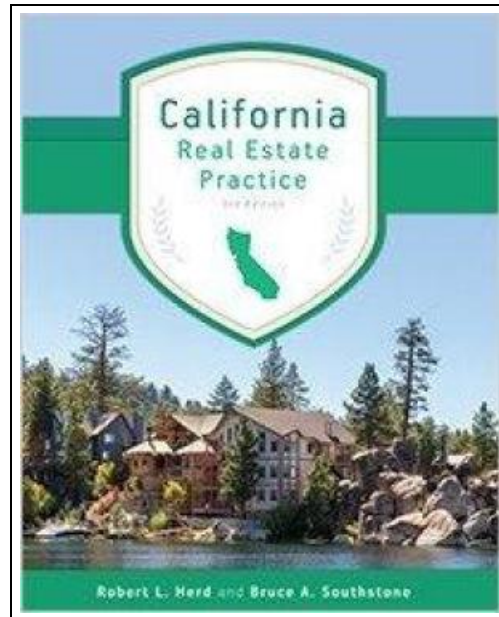


California Real Estate Practice, 3rd Edition



Filesize: 2.54 MB

Reviews

This ebook is wonderful. It really is written in simple words and phrases rather than difficult to understand. Your daily life span will be change the instant you complete looking at this pdf.

(Kale Bayer)

CALIFORNIA REAL ESTATE PRACTICE, 3RD EDITION



OnCourse Publishing, 2015. No Binding. Book Condition: New. 3rd Edition. New 2015 Edition! Don't study outdated material! Designed to be user-friendly for both instructors and students, this third edition of California Real Estate Practice includes current statute and code references, new and revised C.A.R. real estate forms, and extensive updates to all chapters and glossary. The authors have years of experience in sales, real estate office management, and classroom and online instruction. Each chapter features tips on how to effectively start and successfully grow a real estate business into an immensely satisfying lifelong career. Table of Contents 1. Starting Your Real Estate Career 2. Choosing the Right Broker 3. Ethics, Fair Housing, and RESPA 4. Disclosures 5. Lead Generation or Prospecting for Clients and Customers 6. Working with Buyers 7. Real Estate Financing 8. Writing and Presenting Effective Purchase Contracts 9. Preparing for the Listing Appointment 10. The Listing Presentation 11. Servicing the Listing 12. Escrow and Title Insurance 13. The Life of an Escrow 14. Real Estate Taxation 15. Advertising and Marketing 16. Alternate Real Estate Careers.



[Read California Real Estate Practice, 3rd Edition Online](#)



[Download PDF California Real Estate Practice, 3rd Edition](#)

Other eBooks



You Shouldn't Have to Say Goodbye: It's Hard Losing the Person You Love the Most

Sourcebooks, Inc. Paperback / softback. Book Condition: new. BRAND NEW, You Shouldn't Have to Say Goodbye: It's Hard Losing the Person You Love the Most, Patricia Hermes, Thirteen-year-old Sarah Morrow doesn't think much of the...

[Save PDF](#)

»



My Windows 8.1 Computer for Seniors (2nd Revised edition)

Pearson Education (US). Paperback. Book Condition: new. BRAND NEW, My Windows 8.1 Computer for Seniors (2nd Revised edition), Michael Miller, Easy, clear, readable, and focused on what you want to do Step-by-step instructions for the...

[Save PDF](#)

»



TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (3-5 years) Intermediate (3)(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date :2005-09-01 Publisher: Chinese children before making Reading: All books are the...

[Save PDF](#)

»



TJ new concept of the Preschool Quality Education Engineering the daily learning book of: new happy learning young children (2-4 years old) in small classes (3)(Chinese Edition)

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment.Paperback. Pub Date :2005-09-01 Publisher: Chinese children before making Reading: All books are the...

[Save PDF](#)

»



Public Opinion + Conducting Empirical Analysis

SAGE Publications Inc, United States, 2011. Kit. Book Condition: New. Revised ed.. 279 x 217 mm. Language: English . Brand New Book. Public Opinion : One of the central tenets of a democracy is that...

[Save PDF](#)

»

**Scala in Depth**

Manning Publications. Paperback. Book Condition: New. Paperback. 304 pages. Dimensions: 9.2in. x 7.3in. x 0.8in. Summary Scala in Depth is a unique new book designed to help you integrate Scala effectively into your development process. By

[Download](#) [ePub](#)

»

**Learn the Nautical Rules of the Road: An Expert Guide to the COLREGs for All Yachtsmen and Mariners**

Fernhurst Books Limited. Paperback. Book Condition: new. BRAND NEW, Learn the Nautical Rules of the Road: An Expert Guide to the COLREGs for All Yachtsmen and Mariners, Paul B. Boissier, Expert information for yachtsmen and

[Download](#) [ePub](#)

»

**The Day I Forgot to Pray**

Tate Publishing. Paperback. Book Condition: New. Paperback. 28 pages. Dimensions: 8.7in. x 5.8in. x 0.3in. Alexis is an ordinary five-year-old who likes to run and play in the sandbox. On her first day of Kindergarten, she

[Download](#) [ePub](#)

»

**Good Tempered Food: Recipes to love, leave and linger over**

Clearview. Paperback. Book Condition: new. BRAND NEW, Good Tempered Food: Recipes to love, leave and linger over, Tamasin Day-Lewis, Slow-cooked food and what the author likes to call 'good tempered food', is what proper cooking

[Download](#) [ePub](#)

»

**xk] 8 - scientific genius kids favorite game brand new genuine(Chinese Edition)**

paperback. Book Condition: New. Ship out in 2 business day, And Fast shipping, Free Tracking number will be provided after the shipment. Paperback. Pub Date :2010-01-01 Pages: 270 Publisher: Dolphin Publishing Our Books all book of

[Download](#) [ePub](#)

»