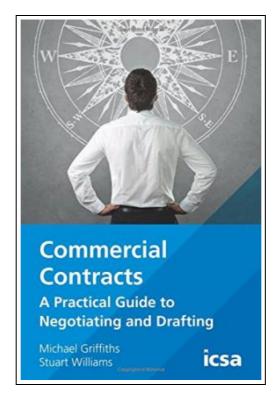
# Commercial Contracts: A Practical Guide to Negotiating and Drafting (Paperback)



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# COMMERCIAL CONTRACTS: A PRACTICAL GUIDE TO NEGOTIATING AND DRAFTING (PAPERBACK)



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ICSA PUBLISHING LTD, United Kingdom, 2012. Paperback. Condition: New. Language: English. Brand New Book. This book will be a guide to anyone involved in the negotiation and drafting of commercial contracts. By explaining and illustrating the implications of each stage in the making and implementation of contracts, it will help them avoid the pitfalls that can arise when agreement is reached without a full understanding of the relevant issues, both legal and practical. By explaining and illustrating the implications of each stage in the making and implementation of contracts, Commercial Contracts will help to avoid the pitfalls that can arise when agreement is reached without a full understanding of the relevant issues, both legal and practical. This practical guide also examines what happens during the life of the contract, and what the rights and remedies are if the contract is broken by one of the parties. Accompanied by a CD-Rom with precedents and templates. Both practical and academic. Includes case studies, hints and tips, diagrams, and further references.





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