



## Commercial Agency Agreements Law and Practice (4th Revised edition)

By Susan Singleton

Bloomsbury Publishing PLC. Hardback. Book Condition: new. BRAND NEW, Commercial Agency Agreements Law and Practice (4th Revised edition), Susan Singleton, Commercial Agency Agreements: Law and Practice, 4th edition looks at the standard commercial agency agreement where an agent is self-employed and paid a commission on sales he or she generates for the principal as it is those agents that fall within the Regulations. It addresses the drafting of such agreements as well as termination and compensation and includes examples of agency contracts and coverage of the majority of UK judgments. The fourth edition has been updated to include: New commercial agency cases which are analysed and implications of the judgments explained; Following the Jackson reforms and the new conditional fee and damages based agreements there have been major changes to the litigation regime in 2013 which have a significant impact on agents' claims for compensation; Best practice and guidance in light of case decisions on agency law and EU competition law changes. Chapter 1: Introduction and definitions; Chapter 2: Duties of the agent and principal - choosing and using and agent; Chapter 3: Competition law and agency agreements; Chapter 4: Commission and other payments; Chapter 5: Monitoring and terminating an...

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