



Real Estate Agent: Simple and Effective Strategies and Principles for a Successful Career as a Real Estate Agent (Generating Leads, Real Estate Agent Exam, Staging an Open House) (Volume-3) (Paperback)

By MR Alex Johnson

Createspace Independent Publishing Platform, United States, 2017. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Are you hoping to up your game in the real estate market? Perhaps, you just obtained your license and you need to get started the best way possible? You have come to the right book for how to learn some beginner s strategies to get started in the real estate market. There are always going to be different scenarios. Each client you have will have different needs. You do need to be a salesperson who can read people, but beyond that skill there are certain strategy concepts you can utilize to improve your sales. What you will learn: How to get started Residential sales strategy Property management firm strategy How to launch a successful open house Networking strategies Listing strategies Advertising strategies This book aims to provide you with an overview of various strategies and suggestions that will help you better serve your clients. The strategies mentioned will need to be adapted for the situations you find yourself in. Do not think that these strategies are step by step. They are meant to help you think, to look for ways...



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